



**Flynn & Reynolds**  
**Agency, Inc.**  
Manufacturers' Representative

**PRESS RELEASE**

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**FOR IMMEDIATE RELEASE**

Flynn & Reynolds Agency, Inc. – Acquires Mills Talbot Company

**Tewksbury, Massachusetts** - Flynn & Reynolds Agency, Inc., a manufacturer's representative serving the New England market for over 40 years has announced the acquisition of Mills Talbot Company, another long standing NEMRA Agent serving the Upstate New York market since 1947. Mills Talbot will continue to operate under their current name and sales team, with Gregg Adams and Tom Talbot working with Ed Scannapieco, Flynn & Reynolds VP-Sales Operations, to oversee the integration and resource investment for future growth and line expansion.

The shared philosophy of “always doing the right thing” for the customer as well as significant synergy across manufacturers currently represented by both agencies made this a logical next step in the growth plan of our company said Bryan Lally president of Flynn & Reynolds. “It’s obvious that the New England and Upstate NY markets are merging on multiple levels, and this presents us an opportunity to provide our services to the manufacturer and distributor in a more cohesive manner.” “We are thrilled to be able to enter the trade area with the reputation and respect that Gregg Adams and Tom Talbot have developed over the past decades and plan to only build on their success.”

To that end, Flynn & Reynolds would like to announce the addition of Mr. Dan Sciulli to the Mills Talbot team as VP-Sales for the Upstate market. Sciulli brings a wealth of customer and market knowledge to the role with over 12+ years as an integral member of the Eaton sales team serving the same customer base as Mills Talbot.

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